

Max Martinez

Associate

San Francisco

Details

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Max Martinez focuses on commercial real estate acquisitions and dispositions, secured real estate finance transactions, leasing, and joint venture arrangements. His clients include commercial developers, private and public holding companies, institutional investors and lenders, private investment firms, and individual investors, emerging growth companies, and nonprofit and tax-exempt entities.

Max manages commercial real estate purchase/sale and financing transactions for various types of asset classes, sizes, and locations, from drafting and negotiation of initial purchase agreements and loan-related documentation through diligence review, closing, and post-closing stages. He is well-experienced in drafting organizational governance and formation documentation, providing financial regulatory counseling, and negotiating joint venture vehicles.

Max guides clients throughout the commercial real estate transactional process, representing sellers, purchasers, lenders, and borrowers. He regularly assists clients with property ownership and title issues, formation and maintenance of business organizations, investment structuring, and review and advice related to land use and development-related issues. He is also experienced with California lenders' licensing regulations and has assisted clients in obtaining California Financing Law licenses, as well as Alcoholic Beverage Control licenses.

Prior to joining Coblentz, Max was an associate attorney with Hanson Bridgett LLP.

Max is an active member of the Bar Association of San Francisco and of the Real Property and Environmental Law Sections of the California Lawyers Association. He is also a member of the U.S. Green Building Council and is certified as a LEED Green Associate.

Max earned his J.D. from the University of San Francisco School of Law in 2021. During law school, he served as Staff Editor and Articles Editor of the *USF Law Review* and Technical Editor of the *USF Maritime Law Review*. He received his B.S. in Environmental Studies from the University of Southern California in 2012.

Honors & Awards

- Honored with the California Lawyers Association's Wiley W. Manuel Pro Bono Legal Services Award in 2022 and 2023.

Publications & Speaking Engagements

- Co-author, "Lenders, Beware: Damages Provisions May Be Declared an Unlawful Penalty," *Commercial Observer* (April 25, 2023)
- "USC Dornsife: Crown-of-Thorns Outbreaks and Anthropogenic Pollution," *Scientific American* (April 2012)

Education

- J.D., University of San Francisco School of Law (2021)
- B.S., University of Southern California (2012)